

# GETTING A HOUSE READY TO SELL:

## THE ESSENTIAL CHECKLIST

### 1. DEPERSONALIZE

#### Consider removing:

- Personal hobbies
- Collectibles
- Sports logos
- Family photos
- Religious symbols
- Souvenirs
- Dated accessories
- Fake Plants
- Political Affiliations
- Movie memorabilia

### 2. DECLUTTER

#### Commonly-cluttered areas to check:

- Kitchen counters
- Bathroom vanities
- Laundry room
- Shelves
- Pantry

### 3. EMPTY STORAGE AREAS

#### Pack up the following and move it to a storage facility:

- Overstuffed drawers
- Closets
- Above cabinet storage
- Overhead garage storage

### 4. CHANGE THE FUNITURE LAYOUT

#### When in doubt, there are a few best practices to follow:

- Move couches that create visual barriers
- Maximize walkability between areas
- Remove furniture to create large, open spaces
- Put away pet and baby gates

### 5. MAKE REPAIRS AND TOUCH-UPS

#### Recommended repairs and touch-ups:

- Get a roof inspection
- Repair all plumbing and electrical problems
- Replace all burned out light bulbs
- Change air filters
- Make sure all smoke detectors have fresh batteries
- Where touch-up is needed, consider re-painting the whole wall

### 6. DEEP CLEAN EVERYTHING

#### Make sure you:

- Eliminate odors
- Remove residue from all wood cabinets, doors, and drawer fronts
- Get the floor tile and grout cleaned
- Get the carpets shampooed
- Get the windows washed (inside and out)

#### Kitchen:

- Refrigerator
- Ovens
- Stove/Hood
- Dishwasher
- Microwave
- Sink
- Countertops
- Backsplash

#### Whole Home:

- Window sills
- Shutters
- Shower
- Bathtubs
- Mirrors
- Baseboards
- Ceiling fans
- Light fixtures
- Stairways

- Clean all garbage and recycling receptacles (If possible, do not keep them in the garage unless professionally cleaned by a rubbish bin cleaning service).

## 7. MAKE THE EXTERIOR POP

To leave a great first impression, do the following (if necessary):

- Repaint the front door
- Replace the lock hardware
- Remove dead tree limbs and bushes
- Clear walkways of overhanging plants
- Cut tree limbs that are touching your house
- Weed the garden
- Remove/clean any broken/dirty statues
- Fix dead spots in your lawn
- Replace burned out landscape lights
- Remove solar screens from the windows and store them in the garage (they tend to make the interior too dark)
- Get the driveway/decking power washed
- Power wash all exterior stucco
- Acid wash oil stains in the driveway and garage
- Treat yourself to a new welcome mat

## 8. GET PERSONALIZED HELP

All of the recommendations listed above are designed to help you sell your home for the highest price in the shortest amount of time possible. However, every property has different staging needs. If you happen to be selling a guard-gated home in Las Vegas, Summerlin, or Henderson, we're here to help with your unique situation.

At the Rob Jensen Company, we offer all our clients a free home staging consultation where we come to the client's house and create a tailored list of recommendations. The earlier you get this consultation done, the better. We often meet with sellers who have tried their best to paint or make other changes to get the house ready. Unfortunately, these well-intentioned sellers don't always make the best choices.

Before you do the hard work of preparing your house for sale, it's beneficial to get professional advice. Call us today at 702.442.1150, and we'd be happy to lend you our expertise.



Thinking of selling your home?  
Give us a call today at **702.442.1150**